Date: October 2022

To: Tracey Crawford, Executive Director

From: Anne Kiwala, Superintendent of Development

RE: SLSF Update for October SLSF Board Meeting

**Fundraising Events:** The FY 2022 Fundraising Events budgeted amount is $358,667. The budgeted amount is higher than the past two years, anticipating higher event attendance with in-person events possible. To date, fundraising has generated $202,909.82 with the Celebrate Ability Gala still to be held. Fundraising revenue is lower than anticipated due to the cancelation of 2 events that were budgeted to bring in $18,000.

**Sponsorships**: Sponsorship dollars are part of the SLSF fundraising events budgets. The FY 2022 budgeted amount is $114,902. As of the end of September, $85,480 has been received in FY 2022 with sponsorships still being collected for the Celebrate Ability Gala.

**Grants**: The FY 2022 grant budgeted amount is $142,500. To date, SLSF has applied for $399,813 in grants with $101,264 approved and the remaining grants still pending. SLSF has also submitted Letters of Inquiry for a total of $63,750 to grantors throughout the Chicago area. In addition to grants for the five funding pillars, SLSF is also submitting grants to support the Accessible Greenhouse planned for 2023.

**Grants to NWSRA:** SLSF is budgeted to provide $218,500 in grants to NWSRA for 2022. The first of three installments was in May: $117,303.33 to the five funding pillars. The second installment will be paid in October, and the final installment in December. In addition to the NWSRA grants, SLSF has contributed $577,964 to the Vogelei House project as of September.

**Donations:**

* Memorial Donations = $3,919.47
* General Donations = $42,064.95
* Annual Appeal = $6,289.96. The majority of these funds are received in December.

**Additional Campaigns:**

In 2022, SLSF is hosting four virtual fundraising campaigns to take advantage of the $0 overhead cost to supplement income from fundraising events. 2 of these campaigns are new for 2022.

|  |  |  |  |
| --- | --- | --- | --- |
| **Date of Campaign** | **Fundraiser** | **2021 Revenue** | **2022 Revenue** |
| March 1 - April 1 | Flower Power | $1,574.00 | $574.00 |
| May 1 - 31 | Brackets for Ability | N/A | $860.00 |
| July 10 - 31 | Fun Pasta | N/A | $757.20 |
| December 1-5 | Popcorn | $4,680.00 |  |
|  | **Total** | **$6,254.00** | **$2,191.20** |

**Outreach:**

* During August and September, SLSF presented at 1 civic organization about the work of NWSRA and SLSF and attended 2 networking events.
* SLSF volunteered with the Buffalo Grove Rotary for Buffalo Grove Days, the Knights of Columbus Intellectual Disability Drive, Palatine Oktoberfest, and the Ride for Autism Speaks.