

Date: March 2019

To: Tracey Crawford, Executive Director

From: Nanette Sowa, Superintendent of Development

SLSF is meeting with potential sponsors, filing grants and reaching out to existing and new donors in an effort to meet its 2019 financial goal of raising \$674,926.12. That goal is \$234,196.62 higher than the 2018 financial goal. The current status is as follows:

**Sponsorships:** Sponsorship dollars are part of the SLSF event budgets. The FY 2019 budgeted amount is \$76,350. To date, \$5,600 has been received. In 2019 Northwest Community Healthcare changed its donation to a grant to be used for all SLSF focuses as opposed to being used as sponsorship dollars for the Fashion Show and Gala as had been done in previous years. SLSF will be reaching out for additional sponsors to make up for that loss in budgeted sponsorship.

**Grants:** The FY 2019 budgeted grant total is \$268,000. SLSF received \$158,000 from the Wheaton Franciscan Sisters to build a computer lab at the Rolling Meadows site, a sensory garden at the Hanover Park and complete the funding for the Snoezelen Sensory Room at the Mount Prospect site. To date, SLSF has applied for \$50,706 in grants in 2019. All grants are pending approval.

**Events:** The FY 2017 Events budgeted amount is \$308,429.50. The 29<sup>th</sup> annual Gold Medal Fashion Show was held on February 24<sup>th</sup> and raised just under \$57,000. The total amount received in event dollars as of March 8<sup>th</sup> is \$60,761.35.

**Grants to NWSRA:** The Board approved a grant to NWSRA in the amount of \$350,000 for fiscal year 2019. The first of three installments will be paid in May, the second installment in October, and the third installment December.

**Outreach:** SLSF is always looking for ways to include corporations in NWSRA programs as volunteers. Many corporations now tie philanthropic dollars to volunteer service. Introductions to area corporations are appreciated. The SLSF team is attending additional networking events and making follow up calls to the people we met in order to introduce the foundation and discuss ways that companies can become involved in the mission of SLSF.

**2019 Goal:** Nanette continues to work on building relationships that will bring major gifts and growing corporate and individual giving; Cathy on grants; Megan on events. As always, the entire SLSF team will be available to assist the others, but will focus their time on their individual assignments.