

Date: January 2021  
 To: Tracey Crawford, Executive Director  
 From: Cathy Splett, Superintendent of Development  
 RE: SLSF Update for the January SLSF Board Meeting

**Sponsorships:** Sponsorship dollars are part of the SLSF event budgets. In 2020 SLSF budgeted \$76,400 but received \$59,392.34 in event sponsorship. The amount is under budget due to the cancellation of one golf outing and decrease in sponsorships due to the financial effects of COVID-19 on our communities and businesses.

**Grants:** The FY 2020 budgeted grant total was \$86,000. SLSF applied for \$97,540 in private grants and \$10,088.37 in a governmental grant through IEMA/FEMA. From the proposals sent, \$74,636 in grant money has been approved and \$74,436 has been received in 2020.

NWSRA was awarded a 14-passenger accessible vehicle from the 2018 IDOT grant that was submitted. SLSF has been contacting IDOT regarding the new delivery date.

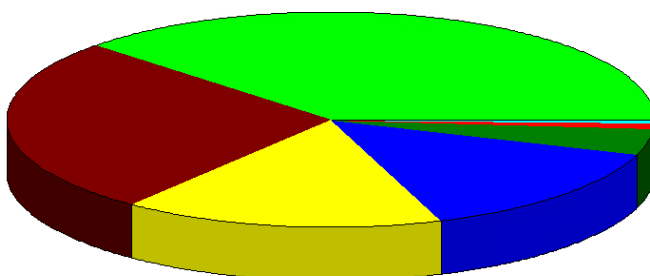
**Events:** The FY 2020 Events budgeted amount was \$293,665. The total amount received was \$198,527 which was lower than budgeted due to COVID-19. State and local guidelines dictated the number of attendees for the golf outings which caused a decrease in revenue. SLSF was unable to host the Celebrate Ability Gala in person due to being in Tier 3 mitigations but decided to host a virtual Celebrate Ability Gala which grossed over \$40,000. A portion of those dollars represent event sponsorships as shown in the sponsorship portion of this report.

**Additional Fundraising Campaigns:**

Dakota K - proceeds from Fundraiser	\$ 991.00
High Five Campaign	\$ 1,740.00
Moretti's Dine and Earn	\$ 323.85
Virtual Trivia Nights	\$ 715.00
Tap House Golf Fundraiser	\$ 1,200.00
Tee Shirt Fundraiser	\$ 625.00
Popcorn Sales	\$ 2,155.00

**Grants to NWSRA:** FY 2020, the SLSF Board approved a grant to NWSRA in the amount of \$347,500; SLSF granted NWSRA a total of \$202,637.57. The amount granted was under budget due to lower scholarship requests, decrease in supply needs due to cancellation of programs and decrease in restricted athletic funding due to cancellation of tournaments. On May 19, 2020 the board approved that the budgeted money will be allocated where needed due to agency needs shifting because of COVID-19. SLSF has directly paid \$132,443.62 for the rent at the Wheeling and Buffalo Grove NWSRA programming spaces, RMCC storage and office spaces, furniture for NWSRA programming space in Wheeling, appliances, and the Sensory Garden.

Income Summary  
 January through December 2020



32300 - Unrestricted Fundraising	37.90%
31100 - Investment Income -BF Edw	26.70
31200 - Grants	16.10
32400 - Unrestricted Donations	14.19
31300 - Restricted Fundraising	4.06
31400 - Restricted Donations	0.91
31110 - Interest Income	0.15
<b>Total</b>	<b>\$462,307.98</b>