

Date: January 2023
To: Tracey Crawford, Executive Director
From: Liz Thomas, Foundation Manager
RE: SLSF Update for January SLSF Board Meeting

Fundraising Events: The FY 2022 Fundraising Events budgeted amount is \$358,667. The budgeted amount is higher than the past two years, anticipating higher event attendance with in-person events possible. To date, fundraising revenue has generated \$265,474.44. Fundraising revenue is lower than anticipated due to the cancelation of 2 events that were budgeted to bring in \$33,025.

Sponsorships: Sponsorship dollars are part of the SLSF fundraising events budgets. The FY 2022 budgeted amount is \$115,700. As of the end FY 2022, \$88,580 has been received. The deficit of \$16,050 in sponsorship was due to 2 events being cancelled. The remainder deficit is due to a few events being significantly under such as the Celebrate Ability Gala and the Top Golf Event

Grants: The FY 2022 grant budgeted amount is \$142,500. To date, SLSF has applied for \$487,813.99 in grants with \$169,763.99 approved and the remaining grants still pending. SLSF has also submitted Letters of Inquiry for a total of \$74,250 to grantors throughout the Chicago area. In addition to grants for the five funding pillars, SLSF is also submitting grants to support the Accessible Greenhouse planned for 2023.

Grants to NWSRA: SLSF is budgeted to provide \$218,500 in grants to NWSRA for 2022 this was revised in October. The installments was \$101,196.67 in May to the five funding pillars. In addition to the NWSRA grants, SLSF has contributed \$633,472.08 to the Vogelei House project in 2022.

Donations:

- Memorial Donations = \$6,020.51
- General Donations = \$66,260.10
- Annual Appeal = \$17,219.00

Additional Campaigns:

In 2022, SLSF is hosting four virtual fundraising campaigns to take advantage of the \$0 overhead cost to supplement income from fundraising events. 2 of these campaigns are new for 2022.

Date of Campaign	Fundraiser	2021 Revenue	2022 Revenue
March 1 - April 1	Flower Power	\$1,574.00	\$574.00
May 1 - 31	Brackets for Ability	N/A	\$860.00
July 10 - 31	Fun Pasta	N/A	\$757.20
December 1-5	Popcorn	\$4,680.00	\$3,550.50
	Total	\$6,254.00	\$5,741.70

Outreach:

- In 2022 the SLSF team attended 99 networking event in addition to weekly external professional meetings.
- SLSF volunteered with 15 outside organizations to give back to the supportive community.