

SLSF FULL BUDGET FY 2016

| Line Item # | Description | FY 2016 | PYE 2016 | PYE 2016 - FY 2017 | Proposed FY 2017 | Proposed FY 2017 - FY 2016 | % Change FY 2016 - Proposed FY 2017 |
|---------------|---|------------|------------|--------------------|------------------|----------------------------|-------------------------------------|
| Income | | | | | | | |
| 31110 | BAC Account Interest Income- This line item includes all interest from the SLSF Money Market BAC Account. Money will now be transferred each year to the BF Edwards account which will decrease the amount in the BAC account annually | 180.00 | 100.43 | -79.57 | 110.00 | -\$70.00 | -38.9% |
| 31200 | Grants Received- This line item includes all private and public foundation grants for the five focuses of SLSF and any capital improvement grants | 83,000.00 | 104,816.02 | 21,816.02 | 75,500.00 | -7,500.00 | -9.0% |
| 31300 | Restricted Fundraising- This line item includes all revenues received from the following restricted fundraising events and endeavors: Ala Carte Entertainment/NWSRA Golf Classic, Palatine Hills Golf Classic, Lightning Booster Club | 54,000.00 | 56,929.75 | 2,929.75 | 55,910.00 | 1,910.00 | 3.5% |
| 31400 | Restricted Donations- This line item includes all restricted revenues received through memorial, general and annual appeal donations | 4,350.00 | 2,990.00 | -1,360.00 | 3,900.00 | -450.00 | -10.3% |
| 32300 | Unrestricted Fundraising- This line item includes all revenues received through the following unrestricted events and endeavors: Buffalo Grove Golf Classic, Arlington Classic Golf Outing, Women's Golf Outing, T&M Golf Outing, Gold Medal Fashion Show, Celebrate Ability, Miscellaneous events, Hole Sponsor Deal | 232,629.00 | 243,688.50 | 11,059.50 | 245,260.00 | 12,631.00 | 5.4% |
| 32400 | Unrestricted Donations- This line item includes all unrestricted revenues received through memorial donations, general donations and annual appeal donations. SLSF is planning to focus on individual gifts in 2016. A concerted effort to increase monthly donor gifts will roll out by mid-year | 47,000.00 | 56,813.42 | 9,813.42 | 50,000.00 | 3,000.00 | 6.4% |

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| 33700 | Investment Transfer- This is money transferred from the BF Edwards account to pay for the Snoezelen Room as well as improvements to the HPPD facility to create an accessible entrance for the PURSUIT 2 room | 0.00 | 21,547.00 | 21,547.00 | 275,000.00 | 275,000.00 | #DIV/0! |
| Total Income | | 421,159.00 | 486,885.12 | 65,726.12 | 705,680.00 | 284,521.00 | -4.2% |
| Operating Expenses-Administration | | | | | | | |
| 40100 | Postage- This line item includes yearly post office renewal fees and postage | 3,297.00 | 6,017.29 | 2,720.29 | 6,000.00 | 2,703.00 | 82.0% |
| 40200 | Office Expense- This line item includes all office supplies purchased, bank fees and deposit slip fees | 3,000.00 | 2,515.17 | -484.83 | 3,000.00 | 0.00 | 0.0% |
| 40250 | Credit Card Fees- This line item is a cost of doing business. To maintain or grow donations/registrations, SLSF must allow donors to use credit cards. SLSF will work diligently to negotiate the lowest fees possible | 3,500.00 | 4,052.71 | 552.71 | 4,500.00 | 1,000.00 | 28.6% |
| 40300 | Newsletter Printing- This line item includes all expenses related to the Impact Newsletter. In 2015 the SLSF Impact moved to an email format so this budget item is no longer used | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0% |
| 40400 | Professional Memberships- This line item includes all expenses related to membership fees with the Rolling Meadows Chamber, Arlington Heights Chamber, Associate of Fundraising Professionals and the Rotary Clubs of Schaumburg/Hoffman Estates and Rolling Meadows. SLSF continues to pay for the membership of all service clubs | 1,620.00 | 1,139.00 | -481.00 | 1,570.00 | -50.00 | -3.1% |
| 40500 | Education/Training- This line item includes all expenses related to continuing education fees for fundraising development workshops. SLSF staff plan to take advantage of more educational opportunities in 2016 | 800.00 | 873.16 | 73.16 | 700.00 | -100.00 | -12.5% |

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| 40600 | Public Awareness- This line item includes involvement with community organizations through networking events, Holiday Luncheon expenses, awards and recognition, memorial flowers/cards, SLSF marketing staff shirts and giveaways for events and volunteers. The Superintendent of Development will continue to meet with each SLSF Board Member on an annual basis. SLSF staff will continue all efforts to spread the word about SLSF and its new brand | 16,000.00 | 14,611.52 | -1,388.48 | 16,000.00 | 0.00 | 0.0% |
| 40700 | Printing- This line item includes the printing of the Annual Report and any other printing expenses outside of the fundraising expense line items. SLSF continues to go green and use electronic versions of communication and marketing thus spending less on printing | 2,500.00 | 2,902.25 | 402.25 | 3,000.00 | 500.00 | 20.0% |
| 40800 | Professional Fees- This line item includes professional fees for the SLSF Audit, Charity Status Tax Filing, Attorney Fees and the Annual Report Filing with the Secretary of State and American Philanthropic | 4,625.00 | 3,775.00 | -850.00 | 14,225.00 | 9,600.00 | 207.6% |
| 41300 | Fundraising Restricted- This line item includes any event related expense toward restricted fundraising. Events include: Ala Carte Entertainment/NWSRA Golf Classic, Palatine Hills Golf Classic. SLSF staff will continue to strive toward the 70/30 rule. Spending only 30% of the gross event revenue | 12,002.00 | 11,703.88 | -298.12 | 12,880.00 | 878.00 | 7.3% |

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| 42300 | Fundraising Unrestricted- This line item includes any event related expense toward unrestricted fundraising. Events include: Buffalo Grove Golf Classic, Arlington Classic Golf Outing, Women's Golf Outing, Celebrate Ability, T&M Golf Outing, Gold Medal Fashion Show. SLSF staff will continue to strive toward the 70/30 rule. Spending only 30% of the gross event revenue | 88,758.00 | 88,772.06 | 14.06 | 93,275.00 | 4,517.00 | 5.1% |
| Subtotal Administration Expenses | | 136,102.00 | 136,362.04 | 260.04 | 155,150.00 | 19,048.00 | 14.0% |
| Grants Given | | | | | | | |
| 43100 | NWSRA Lightning Athletes- This line item includes any funds for purchases made toward uniforms, housing, transportation and more for NWSRA Lightning athletes. This is one of the five focus areas for SLSF fundraising efforts granted to NWSRA | 45,000.00 | 45,000.00 | 0.00 | 30,000.00 | -15,000.00 | -33.3% |
| 43200 | Accessible Vehicles- This line item includes any funds granted for the purchase and maintenance of accessible vehicles. This is one of the five focus areas for SLSF fundraising efforts granted to NWSRA | 65,000.00 | 65,000.00 | 0.00 | 48,000.00 | -17,000.00 | -26.2% |
| 43300 | Scholarships- This line item includes any funds granted for scholarships to NWSRA. This is one of the five focus areas for SLSF fundraising efforts granted to NWSRA | 75,000.00 | 75,000.00 | 0.00 | 70,000.00 | -5,000.00 | -6.7% |
| 43400 | Inclusion / ADA Compliance- This line item includes any funds granted for Inclusion / ADA Compliance to NWSRA. This is one of the five focus areas for SLSF fundraising efforts granted to NWSRA | 50,000.00 | 50,000.00 | 0.00 | 39,000.00 | -11,000.00 | -22.0% |

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| | General Program Support / Adaptive Equipment- This line item includes any funds used for general program support include: Cultural Arts Showcase, Family Fest, the Adult Day Program, Adaptive Equipment and other newly developed programs. This is one of the five focus areas for SLSF fundraising efforts | | | | | | |
| 43500 | granted to NWSRA | 50,000.00 | 50,000.00 | 0.00 | 88,000.00 | 38,000.00 | 76.0% |
| 43700 | RMCC Lease | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.0% |
| | Subtotal Grants Given | 285,000.00 | 285,000.00 | 0.00 | 275,000.00 | -10,000.00 | -3.5% |
| | | | | | | | |
| | Capital Improvements | | | | | | |
| 43650 | Capital Improvements- 2016 Snoozeeln Room | 0.00 | 72,000.00 | 72,000.00 | 250,000.00 | 250,000.00 | |
| | 2017 Accessible Ramp for Pursuit 2 | | | | | | |
| | Subtotal Capital Improvements | 0.00 | 72,000.00 | 72,000.00 | 275,000.00 | 275,000.00 | #DIV/0! |
| | | | | | | | |
| | Total Expense | 421,102.00 | 493,362.04 | 72,260.04 | 705,150.00 | 284,048.00 | 67.5% |
| | | | | | | | |
| | Net Income | 57.00 | -6,476.92 | -6,533.92 | 530.00 | 473.00 | 829.8% |
| | | | | | | | |
| | Reserves/Investment Income | | | | | | |
| 31205 | Grant Reserves- This line item includes grant funds to be used for future projects. There was no money given in 2015 to be used in future projects | | | | | | |
| 31100 | Reserve/Investment Income- In years that yield \$25,000 or greater the money is transferred to the Benjamin F Edwards invement account. The goal is to replace the \$150,000 used to fund the NWSRA program space in the RMCC building | | | | | | |